

Blue Ridge Partners Expands Team in Australia

Gerry Barr and Vince Gill bring long experience in the Australian market



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MCLEAN, Va., April 5, 2017 /PRNewswire/ -- Blue Ridge Partners, a management consulting firm exclusively focused on helping companies accelerate profitable revenue growth, is pleased to announce the expansion of its team and services capability to the Australian business community. The firm is seeing strong demand in Australia and is focusing resources to respond accordingly.

Gerry Barr and Vince Gill are bringing their long experience in the Australian market, established over a 20-year period through Capability, to lead our efforts. In announcing their joining with Blue Ridge Partners, Jim Corey, Managing Partner, said, "As new members of our global leadership team, we are pleased that Gerry and Vince will represent our firm and lead our client service delivery in Australia. They bring highly relevant and distinguished experience to our firm and will provide strong leadership for our continued growth in Australia in 2017 and beyond."

Gerry has more than 35 years of experience helping companies strategically improve their businesses, including the identification and management of growth initiatives. He has worked with senior executives and boards on growth strategies, mergers and acquisitions, transformative change and major investment evaluation. Gerry has experience across many industry sectors. During his career, Gerry started and led successful businesses and held senior executive roles with global consultancies. Most recently a Partner at Capability, he was previously the Managing Principal Financial Services Consulting for IBM in Asia/Pacific. Earlier he led AT&T Solutions' services in the same geography and was responsible for global industry leadership with the DMR Group.

In his 25-year career, Vince Gill has helped companies with transformative programs including organic growth through product management, marketing and sales. He has recently focused on the creation and leadership of strategic revenue programs underpinned by new digital business models. During his career, Vince has worked with over 100 companies across multiple sectors. Vince has been a Partner at Capability since 2008, and has previously held several senior roles at KPMG and other leading consulting firms.

About Blue Ridge Partners:

Blue Ridge Partners is a management consulting firm exclusively focused on helping companies accelerate profitable revenue growth. We have worked with more than 400 middle market and large cap clients to improve their strategic understanding of markets and customers, deepen and expand their customer relationships and enhance marketing and sales performance. Our clients include over 100 private equity firms – both during deal evaluation/ due diligence and post-acquisition. We have a reputation for delivering measurable impact quickly and efficiently. For more information, visit <http://www.blueridgepartners.com>.

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